



September 1, 2017

To whom it may concern:

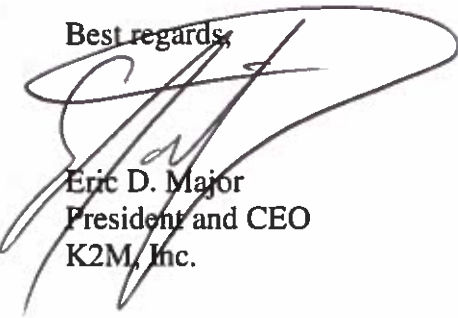
On June 7, 2017, teams from Encoris Group Corporation and aMDI (applied Medical Device Institute) visited K2M for a day of hands-on learning in our new, state-of-the-art, cadaver lab training facility.

The purpose of the meeting was to provide the two companies a real-world scenario and experience in cadaver training, using the latest OR technology. The training entailed a full surgical procedure implementing pedicle screws, involving all the critical steps of mapping out locations and driving our pedicle screw technology EVEREST®, along with our interbody system, CASCADIA™, under fluoroscopy. The goal was to provide an opportunity for the companies to fully capture the cadaver lab experience. Encoris has recently patented surgical training technology, and they are developing hands-on surgical training models that recreate or mimic the cadaver lab experience.

I had the opportunity to visit with Encoris during a meeting with our K2M marketing, education, and engineering teams. The open discussion was to ensure that every facet of the surgical experience was captured in the training model's final design, not only for surgical training, but for marketing promotion as well. Witnessing the technology first-hand, and actually seeing a working prototype in action, was certainly exciting. The new, non-cadaveric training model promises to reduce training costs and will help expedite product launches.

I enjoy seeing solid innovation and commend Encoris for the work they've accomplished thus far. With that said, I endorse this endeavor and wish them nothing but success in the future!

Best regards,



Eric D. Major
President and CEO
K2M, Inc.